Prudence Synergy

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Efficient Vendor Management

Synergy is designed based on Salesforce Sales Cloud, which provides all of the functionalities plus much more to accommodate the organizations to effectively enable suppliers by issuing proposals and continue the alliance with the suppliers for long lasting relationship.

- E2E RFP Tracking
- Account & Contact Management
- RFP Scoring & Evaluation
- Vendor Performance Management
- Contract Management
- Reports & Dashboards

Synergy Persona Journey

Proposal Team
- Create Opportunity & Setup Details
- Opportunity Review
- Opportunity Scoring
- Proposal Response
- Debriefing

Contract Team
- Review Opportunity
- Submit Questions
- Upload Documentation
- Review Proposal Schedule
- Finalize Schedule

Procurement Team
- Receive New Procurement
- Verify Requirements and Schedule
- Setup Milestones/Releases
- Finalize Project Schedule
- Execute Project Development & Delivery

Why Synergy is Awesome?

E2E RFP Tracking

Synergy provides in-depth functionality to track your RFPs from Issuing stage to Closing. You will be able to gather lot of data points and Synergy provides statistics for due days, how long each activity took and track checklist for RFP completion.

RFP Scoring & Evaluation

Synergy provides out of the box functionality to score your responses from the suppliers in detail, also provides suggestion on whether to pursue with a supplier or not, based on the calculated score.

Account & Contact Management

Manage your accounts of various types (Vendors, Suppliers, Sub-Contractors etc.) and their associated Contacts, Opportunities, Partner Accounts and Projects with very minimal customization and configuration.

Vendor Performance Management

Synergy provides out of the box functionality to track, monitor and evaluate your suppliers, which helps to build better relationships and accountability.

Contract Management

Synergy provides out of the box functionality to track, monitor and evaluate the Contracts, Invoices and Payments. The features include Contract Line Items and Invoice Line Items, and the Funding Disbursements are automatically rolled up.

Reports & Dashboards

Synergy includes ready-made reports and dashboards for Funding Programs, Opportunities, Applications, and Budget Tracking. We're also flexible in customizing or creating reports and dashboards tailored to your specific needs for Programs or Opportunities.

Synergy Process & Features

Manage Vendors Effectively

Efficient RFP Scoring

Contract & Invoice Management

Setup & Track Proposals

Application Tracking & Management

Review & Scoring of Applications

End-to-End Vendor Management

Data Analytics for Projects & Resources

Who Can Use Synergy?

Government
Federal
State
County
City/Township/Municipality

Education
K-12
Higher Education Institute
Community College
University

Nonprofit
Private
Non-profit
Homeless Service Provider

Synergy Resolution

Synergy addresses and resolves the following pain points for Vendor Management from organizational perspective.

- Heavy Reliance on Manual Processes
- Redundant submission & review of information
- Inefficient process for tracking required documentation

- No risk-based audit/review process
- Data needed to report out to executive level not easily accessible
- Program Integrity response reactive rather than proactive

- Lack of clarity and frequent changes in requirements
- Continuous changes in procedures and policies and no centralized documentation of the changes

- Required forms change frequently, however, timely updates not always available
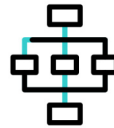- Each agency has unique forms related to their programs.

‹ ‹‹ Synergy Built-In Features ›› ›

Data Analytics

Mobile Friendly

Integration Ready

DIGITAL TRANSFORMATION

ACTION PLAN